

# Hurricane Sandy: Lessons Learned from the CRE Perspective

<p><b>Gerry Guidice, MCR</b></p>	<p>Gerry Guidice is Senior Vice President and Head of US Real Estate for TD Bank. With more than 20 years of corporate real estate experience, he is currently responsible for managing the TD Bank’s US real estate portfolio, including retail and corporate strategy and execution, architecture and design, engineering, development and construction, facilities management, sustainability and real estate M&amp;A and integration.</p> <p>Mr. Guidice’s perspective on Hurricane Sandy will be instructional. He prepared and quickly rehabilitated a number of TD Bank’s stores in response to the storm.</p>
<p><b>Christian Bryan</b></p>	<p>Christian Bryan is the Senior Director of Administration and Head of Real-Estate for IAC. His responsibilities include Development, Facilities and Corporate Services for IAC’s over 8.5 million square feet in 172 cities, 38 states and 15 countries.</p> <p>Mr. Bryan was literally waist-deep in water from the Hudson River during and in the aftermath of Hurricane Sandy, and he has volunteered to share his first-hand experience in successfully getting IAC’s landmark Frank Gehry building back online.</p>
<p><b>Meyer Last</b></p>	<p>Meyer Last is a Partner in the Real Estate Department of Fried, Frank, Harris, Shriver &amp; Jacobson LLP, where his practice focuses on real estate development, commercial leasing, financing and capital market transactions, acquisitions and dispositions, and workouts and bankruptcies. Mr. Last represents a broad range of clients, including developers, owners, institutional investors, lenders, real estate advisers and underwriters and he has served on the Real Property Committee of the Association of the Bar of the City of New York.</p> <p>In the aftermath of Hurricane Sandy, Mr. Last has been involved on behalf of both landlords and tenants whose buildings could not be occupied as a result of the storm, including representation of the ownership of 55 Water Street, as well as representing his own firm at One New York Plaza.</p>
<p><b>H. James Love</b></p>	<p>Mr. Love is a Vice President of Corporate Services and Real Estate for Goldman, Sachs &amp; Co., serving as the head of Real Estate and Strategy for the Americas. He brings over 20 years of experience in real estate acquisitions and dispositions in many asset classes throughout global markets, as well as 13 years of real estate transaction experience within Goldman Sachs itself.</p>
<p><b>Ray M. Arnold</b></p>	<p>Mr. Arnold is a Partner and the Managing Director of VVA, where he applies his over 25 years of experience managing projects on both the local and national level to coordinate the activities of design professionals, general contractors and subcontractors and develop schedules and phasing plans that limit the impact on user groups. Mr. Arnold has executed numerous complex, high profile projects across the country for such prestigious clients as Goldman Sachs, MTV/Viacom, Western Asset Management, Julius Baer Investment Management and Fried Frank.</p> <p>Mr. Arnold will be serving as moderator, drawing upon his extensive experience with disaster relief and remediation efforts that has been honed by the 9/11 tragedy, and most-recently by his current efforts with the on-going aftermath of Hurricane Sandy.</p>

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