

CORENET GLOBAL

STRATEGY & PORTFOLIO PLANNING COMMUNITY



SPP Community

Our goal is to gather, share and advance best practices in the field of CRE Strategy and Portfolio Planning.

To learn more, go to our website - spp.corenetglobal.org.

Links to Newsletter Sections

SPP Research Task Force Conference Calls

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SPP Resources

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JANUARY NEWSLETTER

SPP Board Officer Nominations and Election Process

Nominations for the SPP Board were closed Wednesday November 28th, 2012. Since we had a total of 5 nominations and changes to the overall CNG Communities' structure are currently being discussed, we are postponing the final Election process. These changes are in response to feedback from CoreNet members and those who have participated on the Community task force groups and will address centralized administrative support, less structure requirements, funding and more focused research.

Until the re-structuring elements are identified, Bob Schuur and Peggy Withrow will continue as Co-Chairs and the existing research task forces will continue on as before. The existing research task groups will continue and meet as noted below.

SPP Research Task Force Monthly Conference Calls

As always, we will be hosting our monthly research task force calls. Unless specifically noted, these are not formal presentations, they are working calls on which SPP community members can contribute to and discuss SPP research in progress.

Topics and times are provided below. You can also visit the SPP website, <u>spp.corenetglobal.org</u>, for each month's task force information.

Big Data & Analysis Group

This newly formed taskforce conducted its first virtual conference call in November. Focused activities include researching what CRE can learn from other industries that have been involved in Big Data Analysis, determine if we are asking the right questions, and explore technology opportunities that visualize data more effectively. We also anticipate leveraging the technology survey to identify what tools being used today that are best-practice or leading-edge. *Please note: January's meeting is postponed until the 3rd Tuesday of this month, it typically meets the 2nd Tuesday.*

Tuesday, January 15, 3-4 pm ET

Call-in number - <u>866-520-9093</u> Passcode - 404-589-7123

Optimizing Capital (Money Talks): The Optimizing Capital Research Task Force will continue its discussion of CRE financial doctrine including discussion of appropriate discount rates and the extent to which accounting considerations should affect CRE strategy and assessing how these guidelines vary for different types of companies.

The Task Force will also address ongoing developments in regard to the proposed FASB/IASB Lease Accounting changes, especially recent direction on P&L treatment that emerged from June's joint meeting of the Boards. (no meeting in January)

Monday, February 4, 2-3 pm ET

Call-in number - <u>866-259-9955</u> Passcode - 639-280-0987

SubPortfolio Challenges:

The SubPortfolio Analysis Task Force will continue its discussions around how SubPortfolio Analyses -- Metro and Regional Plans, Back-Office and Call-Center Realignments -- are organized and how they are coordinated with other portfolio planning activities. (the subject matter for this group may change, please refer to February newsletter for updates)

Wednesday, January 23, 2-3 pm ET

Call-in number - <u>415-363-0070</u> <u>www1.gotomeeting.com/join/233741225</u> Passcode - 233-741-225

Technology (What is SPP):

The SPP Technology Research Task Force will be comparing the end user responses to a survey (scheduled to be distributed early January 2013) to identify which SPP Activities they currently employ, information they find most beneficial, technologies used to gather their data and how they present their findings to the C group. These results will be used as a basis to identify technology tools and practices that best support Strategy and Portfolio Planning activities. This group is combining with the Big Data & Analysis research task force to leverage the activities and knowledge gained from both of these research groups.

Tuesday, January 15, 3-4 pm ET (same as Big Data & Analytics) Passcode: <u>404-589-7123</u> Call-in number - <u>866-520-9093</u>

To learn more about other aspects of the CoreNet Global SPP Community, contact: Robert Schuur, SPP Community Co-chair, <u>robert.schuur@sce.com</u> Peggy Withrow, SPP Community Co-chair, <u>pwithrow@iwsgroup.biz</u> Elisa Konik, SPP Communications Chair, <u>elisa.konik@cushwake.com</u>